The Baobab Network Report For ZENMONDO Members [Teaser Version]

The
Baobab
Network.

Market insights from The Baobab Network,
Africa's leading start-up accelerator.

28th March 2023

Hello,

This week, we journey to East Africa, where we explore the VC-funding landscape. Also, a look at a couple of pan-African deals; both from start-ups and investors, and we spotlight a Ugandan FinTech.

Spotlight on the Silicon Savannah

This week, we take a look at the tech and funding landscape in our home base, Kenya, and East Africa. Last year, East African start-ups finally broke the \$1 billion USD ceiling for the first time, with Kenyan technology companies raising approximately 90% of this total.

We are excited to see increased participation from other countries in the region lately, with a few deals from Tanzania, including <u>Swahilies</u> and <u>Medikea</u>, who joined The Baobab Network in Cohort 3, 2022.

Top 5 East African deals in Q1 2023 Baobab Network. FUNDING DETAILS SELECTED INVESTORS LocalGlobe, Enza Capital, \$4.5 million USD JUMBA Foundamental, Logos Seed Round Ventures, et al. February 2023 \$3 million USD DOB Equity, Quona Capital, QED Investors, Seed round Zephyr Acorn, et al. February 2023 Globivest, Base Capital, \$3 million USD kwara One Day Yes, DOB Equity, Seed extension January 2023 et al. Launch Africa, Saviu \$2.7 million USD ADDITIONAL INSIGHT \infty workpay Ventures, Acadian Seed round February 2023 Ventures, Proparco, et al. \$14.5 million USD Founders Factory Africa, \$1.3 million USD Raised in 2023 to date by **BuuPass** Frontend Ventures, Pre-Seed Round Kenyan tech start-ups, over 5 Adaverse, Gullit, et al. funding rounds.

As seen above, all the top deals this year so far hail from the "Big 4" tech hub, Kenya, and are notably all early-stage deals. Stay tuned for our report on East Africa in Q1 coming soon.

Check out the latest research from our team here

News

Verod-Kepple Africa Ventures raises new \$43m fund

Pan-African VC firm <u>Verod-Kepple Africa Ventures</u> (VKAV) has announced its first fund to support early-stage founders in Africa, the VKAV Fund. The fund closed at \$43 million USD and was supported by <u>Japan International Cooperation Agency</u> (JICA), <u>SBI Holdings</u>, <u>Sumitomo Mitsui Trust Bank</u> (SMTB), and <u>Toyota Tsusho Corporation</u>, alongside some individual investors.

Launched in 2021 by partners <u>Satoshi Shinada</u>, <u>Ryosuke Yamawaki</u>, and <u>Ory Okolloh</u>, VKAV's portfolio includes Nigeria's <u>Moove</u>, Kenya's <u>Koko Networks</u>, and Côte d'Ivoire's Julaya. The VC's thesis includes tech-enabled start-ups across Africa.

Source: Disrupt Africa

Rwazi's \$4 million seed round

<u>Rwazi</u>, a market intelligence platform, has raised \$4 million USD in seed funding. The funding round was led by <u>Bonfire Ventures</u>. Other investors in the round were <u>Alumni</u> <u>Ventures</u> and <u>Newfund Capital</u>. The funds will be used to roll out new multilingual products.

Rwazi was founded in 2021 by <u>Joseph Rutakangwa</u> and <u>Eric Sewankambo</u>, and provides insights, primarily to multinational companies looking to enter emerging markets, into consumer behaviour, market trends, and competitor activity.

Source: Tech Crunch

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Deals

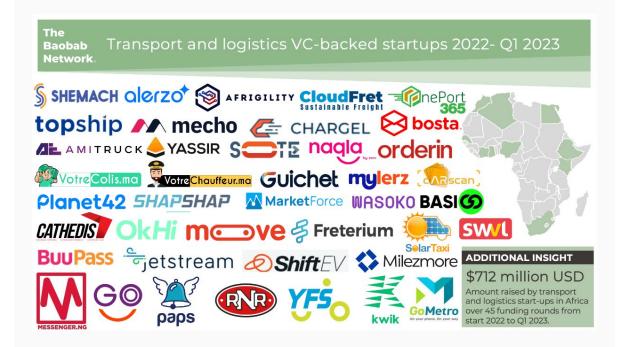
<u>TIBU Health</u>, a Nairobi-based HealthTech, has closed an <u>undisclosed pre-Series A</u> round led by Health54. Other participants in the round included <u>Boost VC</u>, <u>Google</u>, and <u>Founders Factory Africa</u>.

Moroccan transport and logistics start-ups <u>VotreChauffeur</u> and <u>VotreColis</u> have <u>raised</u> \$240,000 USD supported by <u>Afrimobility</u>.

<u>Credable</u>, a pan-African FinTech, has secured <u>\$2.5 million USD in a seed funding round led by Ventures Platform</u>, featuring participation from <u>Acasia Ventures</u>, <u>AAIC Investment</u>, <u>Adaverse/Emurgo Africa</u>, <u>Launch Africa</u>, and <u>Magic Fund</u>.

Chart of the week

Our chart this week maps the transport and logistics sector in Africa. Since 2022, we have tracked 38 transport and logistics deals, amounting to over \$500 million USD raised across Africa last year.



Read the full report here

Start-up spotlight

<u>ChapChap</u> is a Ugandan company providing financial digital tools to businesses in Africa, enabling them to access new revenue streams and larger markets. The FinTech was founded in 2016 by <u>Monica Kiconco</u> and <u>Emmanuel Emodek</u>.



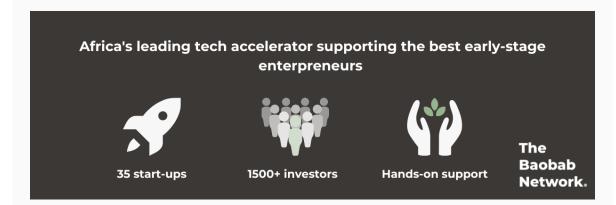
ChapChap was <u>one of six African start-ups</u> featured at the <u>Mobile World Congress</u>, hosted by <u>GSMA</u>.

To empowered MSME networks!

Source: ChapChap

This year, we continue with our pledge to support more women-led companies through the weekly start-up spotlight feature. Know a team that deserves recognition? Nominate <a href="them://example.com/t

Data in this newsletter comes from <u>The Baobab Network</u>, an accelerator that invests in Africa's boldest tech entrepreneurs. Are you are founder looking for funding and a global platform to scale your business? <u>Apply now</u>.



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